



# EDUCATION FOR GLOBAL CITIZENSHIP

WWW.INSEEC-U.COM



# **PRESENTATION**

INSEEC U. is a private multidisciplinary higher education and research institution working in the fields of Management, Engineering, Communication & Design and Political Science, based in Paris, Lyon, Bordeaux, Beaune, Chambéry-Savoie, London, Geneva, Monaco, San Francisco and Abidjan, which trains 28.000 students and 5.000 executives every year.

# AT THE HEART OF TRANSITION...

A major player in the French educational landscape, INSEEC Unoffers a new teaching model adapted to the challenges resulting from ongoing economic, digital, organizational, environmenta and societal transition

Building upon research firmly rooted in the realities of today's world, a capacity for prospective analysis, close ties to business and an international network, INSEEC U. draws on all the talents and all disciplines, allowing its teams, who share its passion for transmitting knowledge, the freedom to undertake projects, design new learning methods and seek out the most promising learning pathways for the future of its students. INSEEC U. deploys innovation to support multiple success stories.

# THE INSTITUTION

# IN FRANCE AND IN THE WORLD

INSEEC U.'s locations in the heart of major cities enable our students to benefit from the economic and cultural drive of the local socio-economic context. They also give INSEEC U. the opportunity to contribute to the life and development of the urban ecosystem and enhance its positioning and reach outside France.

INSEEC U. hosts international researchers, professors and students - proof of the appeal of our programs abroad. Foreign students represent 25% of the total enrollment and our permanent or visiting researchers and lecturers include 92 nationalities, thus contributing to the multicultural experience INSEEC U. seeks to provide.



# PARIS BORDEAUX Lyon Beaune Chambéry-Savoie

INSEEC U. was founded in Bordeaux but quickly developed programs in Paris and Lyon. Acquiring the Chambéry campus in 2012 provided the opportunity of enriching its training offer with a "sports studies" option through the CESNI [Center for Studies for National and International Sportspeople], a reference for professional retraining for high level sportspeople; and a complete range of language courses and services provided by "La Cité des Langues", meeting the requirements of individual and professional clients.

Finally, the iconic city of Beaune, the wine capital of Burgundy, confirms our position of leader in the wine & spirits management education.

# LONDON MONACO GENEVA SAN FRANCISCO

INSEEC U's first campus abroad, the London site in the Marylebone district, paved the way for further international locations. Monaco focused on sport, luxury and finance, Geneva specializing in courses in creation and digital media, then San Francisco, headquarters for innovation and business incubator for start-ups in the digital economy.

# A F R I C A A FIRST FOOTHOLD IN ABIDJAN

INSEEC U. has recently established a branch of IFG Executive Education in La Côte d'Ivoire [Ivory Coast]. Already present in Africa thanks to a strong Alumni network and partnerships with major African companies, the school aims to develop its offer of programs designed for managers looking for locally based training with a significant online component. Since 2018, INSEEC U. has been offering joint/double/multiple degree programs in partnership with universities, based on a unique digital ecosystem resulting in a 98% success rate. 60% of teaching is delivered through e-learning, completed by Learning Expeditions to our international campuses.



# EY FIGURES

28,000 STUDENTS

16 SCHOOLS

10 CAMPUSES
IN FRANCE AND ABROAD

**345** FACULTY MEMBERS

**515** ACADEMIC PARTNERSHIPS

6 INCUBATORS

**5,000** EXEC. ED. PARTICIPANTS

+ 100,000 ALUMNI

# THE INSTITUTION

# HISTORY AND VALUES

INSEEC U. was founded in **1975**, the result of a vision backed by determination: to create a completely new type of Business School, respecting a clear imperative: **balance**. Uniting features of Business Schools with those of Political Science Institutions, the curriculum combined technical disciplines with humanities and, for the first time, included international experience and an entrepreneurial dimension.

Inspired by the principles of psychometrics, in which the founder's family background had given him a keen interest, training was based on the values of **attention**, **listening** and a **passion for pedagogy** with the objectives of progress and fulfilment for students in the respect of each individual and the common good.

Combining close attention to evolutions in society, a **professional outlook** and **agility** in adapting the programs, this philosophy has enabled INSEEC to develop into a multidisciplinary, multi-level, multi-format and multi-campus institution, capable of meeting student expectations and the needs of business. Its dynamic research center, the quality and the diversity of its intellectual production and commitment of its Faculty mean it remains innovative in its pedagogical approach and offers original learning methods, providing constantly renewed content.

Today, all the schools in the INSEEC U. institution share our founding values: **openness**, leading to the development of critical thinking and **a desire for entrepreneurship** in a spirit of autonomy and awareness. INSEEC U. aims to train free spirits, ready to explore a world of ideas, innovate and become active citizens in a responsible, collaborative society.

# INSEEC U. KEY DATES

8

# 2017

The INSEEC group becomes INSEEC U. to highlight its multidisciplinary development and the way the pedagogical offering has evolved towards 5 sectors

# 2016

Opening of San Francisco campus. Signature of a partnership with the Citris Foundry of Berkeley business incubator.

Integration of Laureate France Institutions (ESCE, EBS, ECE, HEIP, IFG). Opening up to professions in the fields of engineering and

# 2014

CREA Geneva - reference for digital media and marketing training in Switzerland - joins the group.

# 2010/12

Integration of the International University of Monaco (MBA certified by AMBA) and of the ESC group Chambéry

# 2009

Opening of the first European campus in the heart of London, then a design branch in Chicago

# 2006

Launch of the INSEEC Research Center and the first expertise center (INSEEC U. Wine & Spirits)

# 2003

The family group is acquired by a Chicago based American group in education, followed by Apax Partners and BPI France in 2013 and Cinven Partners in 2019.

# 1996

Sup de Pub (formerly "Université d'entreprise d'Havas EuroRSCG") joins the group.
Sup Career becomes a school 100% dedicated to work-study programs.

# 1990

Lyon opening

# 1983

"Programme Grande Ecole" is launched in Paris

1975

INSEEC is founded in Bordeaux

8

# STITUTIO Ž Ш

# THOMAS ALLANIC

# LAURENT BERGERUC

#### CHRISTOPHE BOISSEAU

#### DAVID BOUVIER

# PHILIPPE CATTELAT

## RENÉ ENGELMANN

# MARION FABRE

#### SYLVIE FAUCHEUX

#### GUILLAUME GARNOTEL

# JEAN PHILIPPE MULLER

## LAMIA ROUAI

#### CLAIRE SOUVIGNE

# ANNE-FRANÇOISE STASSER

& Sup de Création

# FRANCOIS STEPHAN

## ALAIN ZALMAN

# A FEDERATION OF PRESIDENTS OF SCHOOLS

# DRIVEN BY A CULTURE OF INNOVATION AND ENTREPRENEURSHIP

Closely involved in designing and implementing INSEEC U.'s overall strategy, the school and program management teams are characterized by their passion for the transfer of knowledge, their teaching experience, their expertise in their discipline and sector and their entrepreneurial spirit. In close touch with the reality of the business world, the latest developments in research, management science and teaching techniques, the teams adapt or thoroughly overhaul the training programs to improve learning conditions and ensure the success of the studies and the career development of their learners.

































# **ACCREDITATIONS**

**AND LABELS** 

**The quality of our programs** is guaranteed by labels, certifications and accreditations :

- Certification of our master's degree by the French Ministry of Higher Education, Research and Innovation for our "Grandes Écoles"\* management program (INSEEC, ESCE et EBS);
- Certification by the Monegasque State for International University of Monaco programs;
- International AMBA Accreditation for the INSEEC Grande École\* program and the MBA from the International University of Monaco;
- International EPAS Accreditation from EFMD for the ESCE and EBS Paris Grande École\* programs.
- Engineer's Title validated by CTI (the French Commission for the title of engineer) (ECE);
- Level I and II Certifications from the CNCP [French interministerial commission for Vocational Certification] for our Bachelor, MSc and MBA programs.

**The CSR dimension** is recognized by the sustainable development and social responsibility **label (DD & RS)**, granted to our "Grandes Écoles" INSEEC et ECE. ESCE and EBS will present their application file this year.

Furthermore, INSEEC U. has been ranked N° 1 in France on the UI GreenMetric Rankings. Created by Indonesia Universitas, these rankings have become the worldwide benchmark for CSR to assess the commitment of universities and schools to addressing the problems of sustainability and environmental impact.

INSEEC U. is also involved in **Horizon 2020**, the biggest **EU Research & Innovation Programme** ever. After contributing to the DEFORM project (Define the Global and Financial Impact Of Research Misconduct), INSEEC U. has been selected to be the partner of a new European project called PRO-REST. The European Science Foundation is in charge of its scientific coordination.





# A RESPONSIBLE INSTITUTION

Higher Education is an essential lever for worthy ambitions in corporate social responsibility (CSR) focus areas. INSEEC U. and all its constituent schools understood early on that designing training and research programs focusing on CSR, its efficacy and assets is the key to driving rapid change in corporate culture towards a new, more responsible economy. INSEEC U. has thus set up a CSR Management to oversee the implementation of a policy rooted in 5 key commitments.

# **5 KEY COMMITMENTS**

- **01.** Implementing exemplary participatory governance which facilitates and supports dialogue and debate between the faculty, the students, the alumni, the management, the administration, companies and civil society, in particular through:
  - A dedicated website
  - Student and staff representatives specializing in CSR
  - A commission which meets four times a year
  - Symposiums: Design Thinking in 2017, Alter'Innovation in 2018 and in 2019, an international symposium on social entrepreneurship in partnership with "la Ruche" and "Orange".
- O2. Training and raising awareness of CSR among our stakeholders especially by developing the capacity of our students to become creators of sustainable value not only for companies but also for society as a whole, and to work towards a responsible, inclusive global economy. This approach includes:
  - A 100% online certification in Sustainable
     Development and Green Management, aimed at students, alumni and employees
  - A green business week for all students enrolled in the institution's schools
  - An Executive MBA on Management of Energy and Ecological Transition in partnership with Québec University, Montréal (UQAM).)

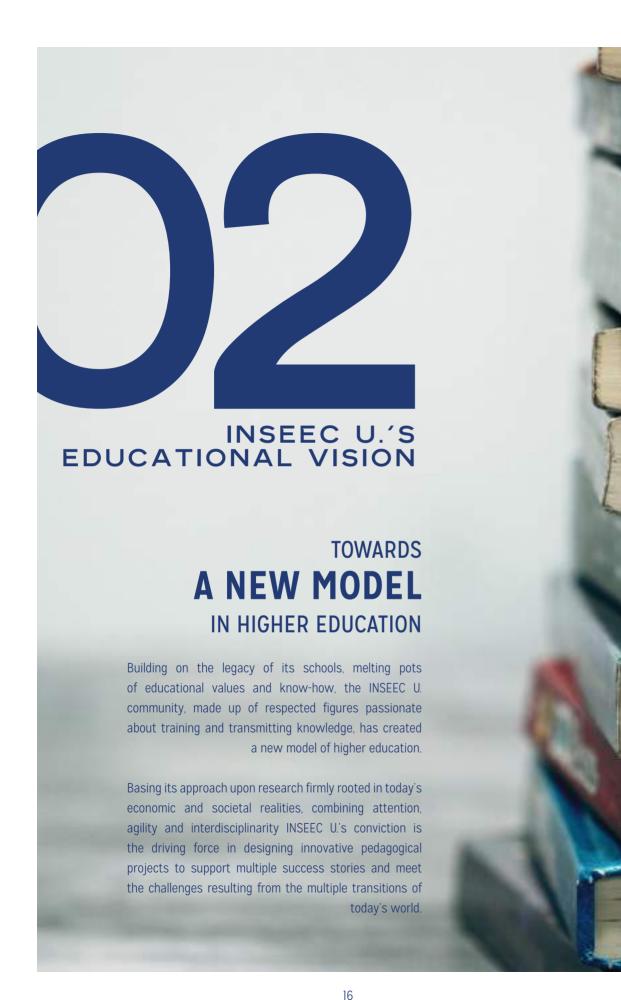
- O3. Contributing to furthering knowledge through the promotion of responsible research and innovation by encouraging our teaching-research staff to get involved in developing the role of companies in creating sustainable economic, social and environmental value. To help advance this objective:
  - An ecosystem of business incubators focused on CRS issues
  - A partnership with the Berkeley incubator concentrating on renewable energy
  - A partnership with the 'Ruche' on social entrepreneurship
  - A new European research project on responsible innovation, PROREST. The objective of this project is to draw up a framework for research based on ethics and integrity, and to guide decision making on research policies at all levels. INSEEC U. is involved in designing a toolbox for assessing the impacts of research.
- O5. Developing a societal policy in favor of the territories where our schools are situated, recognizing cultural and human diversity and combating all forms of discrimination by placing CSR values, such as those illustrated by international initiatives like the United Nations Global Compact, at the core of our activities and courses. To assist with this:
  - An endowment fund of 3 M€ over 3 years awards grants on the basis of dual criteria (resources and merit).

- O4. Implementing an efficacious, coordinated environmental policy by applying the CSR principles INSEEC U promotes in our teaching and research. INSEEC U. bases this on:
  - Green IT: actions to rationalize computing resources (reducing rack-mounted servers and local multi-function printers, replacing desktop and laptop PCs by more energy efficient models) have enabled us to bring the kWh/year per staff member consumption ratio down to 1.450 kWh.
  - In 2018, the circular economy on our 19 sites led to the recycling of 22 tonnes of paper, bottles, cans and plastic cups, which is the equivalent of 505 m3 of water, 110 MWh saved and the non-emission of 6.5 tonnes of CO2.
  - Eco-mobility guides on our campuses to encourage green travel solutions.

# STANDING WITH THE UNITED NATIONS

Already a member of the UN Global Compact program on the role of Higher Education in spreading CSR principles in the corporate culture, INSEEC U. has joined UNESCO Bordeaux Chair for Sustainable Development, thus strengthening a network active on every continent and within 22 countries, to take part in the ecological transition in all its aspects.

<sup>\*\*\*</sup> The Conférence des Grandes Écoles (CGE) is a French institution, founded in 1973, which represents all the engineering schools accredited by the «Commission des Titres d'Ingénieur (CTI)» and all the business schools which deliver a master's degree. \*\*\*The Conférence des Présidents d'Université (CPU) is an organization of presidents of French universities



**ATTENTIVE TO THE WORLD; FOCUSED ON INDIVIDUALS.** Just as the world is undergoing transformations, the aspirations of students are changing, sometimes during their course. We must take into account their desire to adapt their training and include new subjects of wider interest. Being aware of these individual or generational expectations, being attentive to each student's project is a driving principle at INSEEC U. Our mission is to give each student the means to play an active role in designing their learning pathway.

# FORESIGHT & FLEXIBILITY.

Our openness to the world, our alumni network and our partners, our international presence, are all sensors feeding back information on the changes in the business world, in organizations, in vocational learning... This allows us to focus our forward planning and our investment in research, enabling us to rapidly offer new training programs linked to emerging professions and careers.

# INNOVATIVE TEACHING METHODS.

Cognitive sciences and technology are radically shaking up learning. INSEEC U. must constantly improve its methods to provide its students with state-of-the-art innovation to drive their success. The women and men at INSEEC U. all share the same passion for pedagogy and the same determination to adapt courses to meet ever more closely the requirements of the world of business and use by its students.

# OPENNESS AND INTERDISCIPLINARITY.

Whatever the sector, the business of tomorrow will need creative, agile, multitasking staff capable of adapting to different contexts. Whereas specialized tasks will be partly carried out by artificial intelligence, human intelligence will be required to coordinate, connect different fields of expertise, drive and manage change... Openness and interdisciplinarity will be the keys to success for our graduates in the future. INSEEC U. provides international, multicultural experience by leveraging transversality between schools.

# **MEANING AND COMMITMENT.**

The greatest challenge facing our students will be contributing to inventing a more responsible and sustainable world. As a major player in the field of higher education, we support them in this objective, leading by example and our proactive policy. This requirement responds to students' legitimate desire to work towards a meaningful professional activity, and our determination to prepare the decision makers of tomorrow to include Corporate Social Responsibility in their actions.



Academic value includes three types of "intellectual production" contributing to the overall

- Scientific publications in academic peer-reviewed
- Contributions to operational practice, which
- Contributions to educational methods, intended



# STRATEGIC OBJECTIVES

# OF THE INSEEC U. RESEARCH AND INTELLECTUAL PRODUCTION

The aims for development of the research and intellectual production at INSEEC U. fall into **4 categories**:

- **Interdisciplinarity**, fitting with the expectations of business and their new organizational structures.
- **Multicultural and international focus**, in the context of globalization, and digitalization of knowledge.
- **Impact on socio-economic circles** seeking to work on themes which interest them and in which they are willing to invest.
- Nourishing our pedagogy, research both guarantees that the knowledge
  we teach is always up-to-date and future orientated and, through the way it
  is implemented, is the source of transversal skills and of soft skills.

# ORGANIZATION OF RESEARCH

INSEEC U. Research Center drives INSEEC U.'s research dynamic and contributes to developing academic value.

- 4 fields of research have been defined:
- Risks, forecasts and assessments in a complex and changing world
- Societal change and emerging behavior
- Creation/innovation
- Smart interactions

To respect the autonomy of each school and program, in the framework of their individual positioning, and taking into account accreditation requirements, this research is "federative". Each school authorized to deliver the grade of Master (EBS, ESCE, INSEEC Grande École, IUM, ECE) can leverage their own research center focused on themes well aligned with their strategic and pedagogical project Each research center has a director who belongs to the INSEEC U. research advisory board led by the INSEEC U. research manager.

The directors of the schools are involved in strategic decisions to guarantee that each entity aligns its strategy with the INSEEC U. project within the enlarged research advisory board, the same is true of the various central management committees in INSEEC U. depending on the theme.

# GOVERNANCE OF RESEARCH

Research at INSEEC U. is supported by an articulated and federative governance structure:

- A Scientific Advisory Board for each of the 5 schools authorized to deliver the grade of Master (EBS, ESCE, ECE, INSEEC Grande École, IUM)
- Board, chaired by Christine Albanel, former Minister of Culture & Communication, and made up of researchers renowned in the thematic area dealt with by the research center, along with ex-officio representatives or representatives of organizations from the socio-economic world, includes a member of each school's scientific advisory board, to ensure the coordination of the overall project with that of each school.



# **FACULTY**

INSEEC U. faculty members are divided into five categories :

# - Full-time faculty/researchers

Their main mission is centered on their contribution to developing the research they carry out in the framework of their school's research center and more generally within the INSEEC U. Research Center. Nonetheless, they also fulfil three other missions: pedagogical (teaching, monitoring student projects, tutoring...), representing the school in academic and professional organizations, participating in the life of the school. Their contractual number of working hours is stipulated in their workload schedule at the beginning of each academic year;

# - Full-time faculty/teaching

Their main mission is teaching and pedagogical coordination, they are responsible for the quality and constant updating of teaching content and processes. They are deeply involved in the life of the school and its environment;

# Adjunct professors

They hold a position at another institution. Their mission is to contribute to developing research and pedagogy according to terms and conditions which vary but which are stipulated by contract.

# - Visiting lecturers

These are professionals who, in addition to their usual activity, carry out missions of variable length during the courses. They may contribute to other missions on an ad hoc basis.

## - Guest professors

These are international professors who give occasional lectures as part of a course.

The members of the INSEEC U. Research Center are full-time faculty researchers who publish according to HCERES [the French academic research evaluation agency] rules. (i.e. in one ranked journal per 4 year cycle).

Full-time faculty/teaching or visiting lecturers who "produce" (other than publishing in ranked journals) belong to the INSEEC U. Faculty but are not members of the research center. Their production may, however, lead to their being considered as "**experts**".



Intellectual production is shared between peers through scientific articles and symposiums but also more widely through events open to a large audience or media partnerships.

# SHOWCASING ACADEMIC VALUE

## PUBLICATIONS

The INSEEC U. Faculty produces articles in ranked journals, presentations at scientific symposiums and works published in the institution's fields of specialization: marketing, digital media, sports marketing, silver economy, design thinking, artificial intelligence...

#### MEDIA PARTNERSHIPS

INSEEC U. has set up a partnership with **FNEGE**[The French Foundation for Management Education] to broadcast thematic videos available on the FNEGE-Medias platform, which aims to become the leading French language site for video content on management research and teaching having received a quality label.

**INSEEC U. TV.** launched in partnership with **Xerfi Canal**, audiovisual journal on the economic world and the strategy and management of companies belonging to the Xerfi group, French leader in sectoral studies, gives our experts a platform to speak about major economic and societal subjects.

Researchers and lecturers at INSEEC U. also speak regularly in **The Conversation**, a collaborative, news media, with the aim of involving the university world in the public debate.

#### · SYMPOSIUMS

In the last two years, INSEEC U. has organized or co-organized a dozen symposiums.

Among those with the greatest impact:

### - Monaco Symposium on Luxury (MSL)

This international event, bringing together researchers and the top executives of major luxury brands, is a two day event held every other year in Monaco. It gathers 200 participants attending 40 academic and professional presentations. The symposium is organized in partnership with the *Journal of Business Research*.

# - Artificial Intelligence Summit (AIS)

Organized in Lyon by the INSEEC U. *Digital Innovation & AI* Research Chair, this Artificial Intelligence Summit is dedicated to decoding and understanding the economic and societal stakes of this technological revolution. Around twenty experts share their experience in the field of Artificial Intelligence through keynote speeches and round tables. The AI Summit brings together 300 attendees.

# - International Symposium in Computational Economics & Finance (ISCEF)

This symposium invites academics and professionals to debate the most recent discoveries linked to the world economic crisis and the challenges facing the banking and financial sectors. It is also a valuable tool for generating innovative ideas and discussing new organizational models.



# **DEPARTMENTS**

The INSEEC U. training offer is organized into departments by academic discipline or expertise.

# **ACADEMIC**

# DISCIPLINE DEPARTMENTS

# **MANAGEMENT**

- INSEEC
- ESCEEBS
- · International University of Monaco
- Sup Career Alternance
- CESNI INSEEC U. Sport
- IHFi, Institute of International Finance
- IFG Executive Education

# **ENGINEERING**

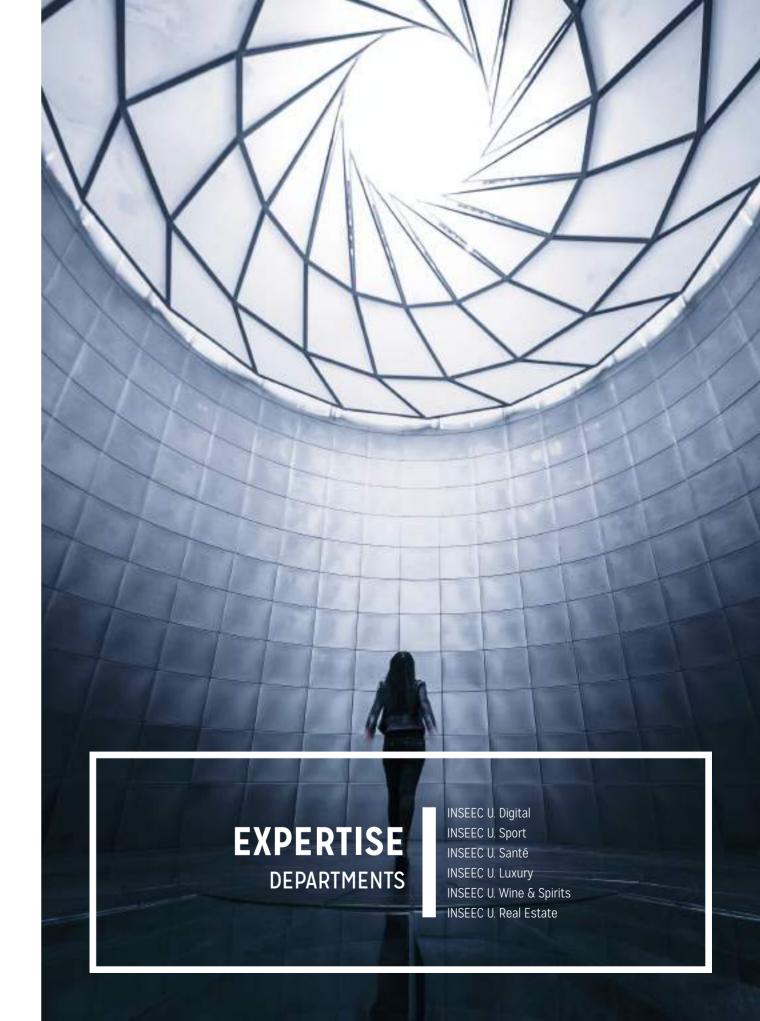
- ECE
- ECE TECH

# COMMUNICATION DESIGN

- Sup de Pub
- Sup de Création
- CRÉA Genève

# POLITICAL SCIENCE AND INTERNATIONAL RELATIONS

- HEIP
- CEDS
- Academy of Eloquence





# **DOCTORAL**

# **PROGRAMS**

The clear priority given to research is reflected in our doctoral program offering, designed for professionals in partnership with leading French and foreign universities.

DBA Strategic Management
 IFG Executive Education - INSEEC - Georgetown University

· DBA Finance

IFG IHFI - Université Paris II

 DBA/PhD International Relations & Diplomacy IFG - CEDS

DBA Management
 International University of Monaco

# **EXECUTIVE**

# & ONLINE PROGRAMS

INSEEC U. benefits form a 60-year expertise in the field of continuing education. Founded in 1959, IFG Executive Education now offers its programs online or in a blended format in French or English

Among these programs, 8 blended or 100% online MBA:

Executive MBA General & Strategic
 Management

IFG - Paris I - IAE Paris

 Executive MBA Strategic Marketing & Digital

IFG – Université du Québec - INSEEC SBE -CDFΔ Genève

· Executive MBA Finance

IFG - IAE Paris - London School of Economics

- Executive MBA Energetic Transitions

  IFG Université de Haute Alsace Université

  du Québec Université catholique de l'Afrique

  de l'Ouest
- Executive MBA Human Ressources
   IFG Université de Versailles Georgetown
   University
- Executive MBA Blockchain Project Design
- Executive MBA Diplomacy
- Executive MBA Strategy & Defense

The International University of Monaco completes the offer with an AMBA accredited full-time MBA.

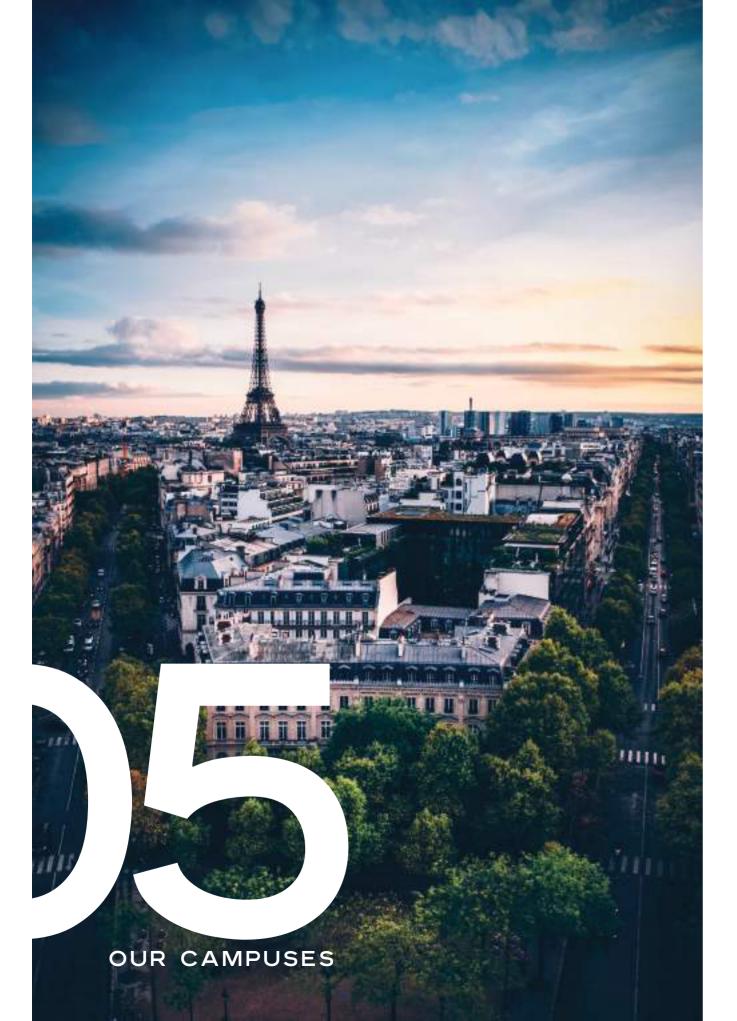
# **CERTIFICATES**

# & SHORT PROGRAMS

On the strength of its multidisciplinary and multiexpertise, INSEEC U. created the brand INSEEC U. Professional certificates, a specialized short course training offer, in the fields of digital tools, finance, luxury, the spirits sector, sport, CSR

Professionalizing, these modules aim to allow students or professionals, particularly our Alumni, to enhance their résumé by obtaining additional skills and competencies or to update their knowledge in their area of expertise. They are offered face-to-face or 100% online.

- Coding
- Learning 7- Digital Marketing
- Excellence in customer relations
- Sustainable development & Green Managemen
- Travel Retail
- Innovation Managemen
- The Art of Eloquence
- Legal Affairs and Governance
- Wine knowledge and tastin
- Photoshop & Illustrator
- Understanding and using InDesign
- Intensive course in Photograph
- Rare languages...



# EN FRANCE PARIS

# **East**

Ideally located between the Canal Saint-Martin and the Parc des Buttes-Chaumont, the INSEEC Grande École has a 8,500 sqm campus in the heart of the French capital. Thirty classrooms, several lecture theaters, a big co-working area, a cafeteria, an area dedicated to school clubs and a research center offer ideal conditions for studying in Paris.

Close to the Place de la République, in the heart of the "10e arrondissement", the campus of Sup Career Alternance receives students in one of the French capital's liveliest neighborhoods. The high density of companies based in the Paris region provides our future work-study students with a wide range of professional opportunities.

On the **banks of the Seine**, lined with bars and restaurants, **the INSEEC MSc & MBA campus** offers students an exceptional quality of life. The modern premises have been entirely renovated to provide students with an ideal learning environment and a great place to meet professionals. All the classrooms have WI-FI connections. The site is also equipped with a newly retrofitted Bloomberg Room and a cafeteria.

# West

The "15th arrondissement" of Paris accommodates INSEEC U.'s biggest campus the 25,000 sqm Eiffel campus, shared by students enrolled at EBS, ESCE, ECE, Sup de Pub, Sup de Création and HEIP.

A big amphitheater, a business incubator, Fab Lab, cafeteria, and media center provide a unique environment for student life, a stone's throw from the Eiffel Tower. **IFG Executive & Online Education** students attend their face-to-face courses at the Greenelle Tower, where the School moved into premises in Autumn 2017.

In the heart of Paris' "16th arrondissement", in a residential neighborhood close to the headquarters of companies based between Issy les Moulineaux and La Défense, the INSEEC Bachelor site is equipped with all the facilities enabling students to study in optimal conditions: cafeteria, classrooms with long open hours for working, IT rooms, online library, extranet for looking for internships or course material... More than 35 nationalities study on this campus.

# BORDEAUX



The banks of the Garonne, lined with bars, restaurants and leisure facilities, accommodate the premises of INSEEC Grande École, INSEEC MSc & MBA and Sup de Pub. Located in the hangars 16,18 and 19, the campus provides an exceptional learning environment in the heart of Bordeaux. Two huge terraces overlooking the city and classrooms facing the Garonne create a distinctive ambience conducive to students' fulfillment. Among the facilities available on campus: a Bloomberg room, a business incubator, two IT rooms, a tasting room and access to the University restaurant in the Chartrons district

Located in the historical **Chatrons** district, on the site where the famous Bordeaux wines were made and aged, **BBA INSEEC's students** have a unique working environment in an astonishing building: behind a long traditional facade on **rue Raze**, vaulted cellars have been transformed into high-tech teaching premises. In addition to classrooms and a large recently redesigned amphitheater, this campus is fully equipped with Wi-Fi, has an IT room, open access work areas and convivial common rooms: a huge hall, a student lounge and a patio enabling students to meet up at any time of day to discuss their projects, work or just relax.

In total, INSEEC U. has 8,500 sqm in its birthplace, a town which frequently heads the list of the most attractive French towns.



Installed in Citroën's iconic former industrial premises, renovated under an architectural project which was a model of its kind, the 7,000 sqm INSEEC U. campus is close to Place Bellecour in the center of Lyon and to the banks of the Rhône, all the institution's Lyon based schools and training courses share these premises: INSEEC Grande École, INSEEC MSc, BBA & Bachelor ESCE, ECE, Sup de Pub.

Located near Lyon's longstanding university district, it benefits from the dynamic, international environment and is easily accessible by public transport (tramway, bus, train). Students enjoy an exceptional environment, 100 % green and work in a context with a resolutely professional focus, close to the businesses which occupy the other floors of the building. Three atriums surrounded with windows fill the central area dedicated to students (cafeteria, self-service IT room, student common room). These social areas go with 42 classrooms a 300-seat amphitheater, rooms dedicated to the research laboratory and to student clubs, offices for the administrative staff and a business incubator.

# EAUNE

Located between Lyon and Dijon, Beaune is rooted in a landscape included on the UNESCO World Heritage List since 2015.

As the center of Burgundy wine production and business, it hosts the primary wine auction in France within the "Hospices de Beaune", whose facade is today regarded as a superior example of Northern Renaissance civic architecture and a treasure trove of panel painting. Settled in the heart of the commune, our campus welcomes our students in a renovated building, in a convivial and lively atmosphere and delivers Bachelor programs in Wine and Luxury Management.



# CHAMBÉRY SAVOIE

In the heart of the Savoie, the 5,000 sqm Chambéry campus provides INSEEC Bachelors and MSc students, CESNI students and learners at Ia Cité des Langues with amphitheaters and classrooms equipped with video-projectors, a learning resource center (area dedicated to knowledge providing access to French and International databases (Delphes, Factiva, Marketline...), published works, press research documents and company annual reports), a language resource center with an innovative learning platform and an open access multimedia, offices for the student clubs, a summer house, a beach volleyball court to relax after lectures and a restaurant.

The Savoie's international reach and the decision to link the Chambéry, Courchevel and Geneva ,campuses enhance the programs and enable students to build strong networks - an undeniable asset on their Résumés.

Located on the Savoie Technolac business park and reference for regional companies, the schools and programs offer work-study, professionalizing courses and assistance in funding training. A Career Center and personalized tutoring help to fast track job placement for our graduates.



# **GENEVA**

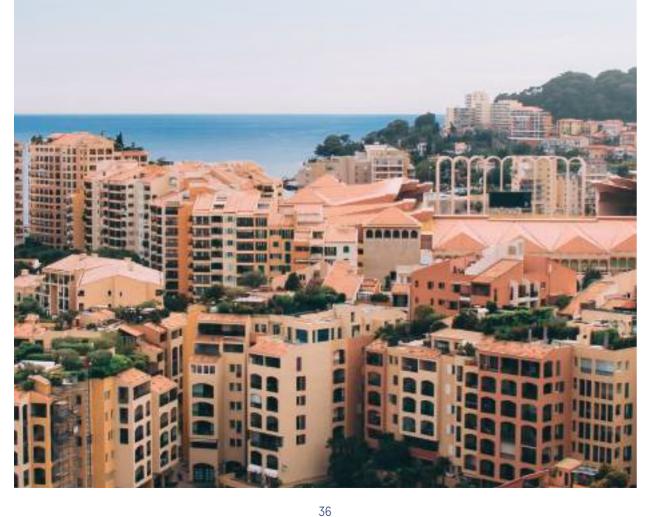
Diplomatic and UNO capital, Geneva is Switzerland's second city, perfectly situated on the banks of Lake Léman, close to the French border. It hosts international organizations and the headquarters of major multinational companies. Ranked in the top 10 worldwide of the best cities to live in the world, Geneva charms thanks to its quays, parks, ancient lanes and its proximity to large natural spaces perfect for all

outdoor activities. The town has a diverse cultural network and supports artistic creation in all its forms. Geneva has 40 museums, many concerts halls and theaters and hosts major events. Geneva occupies a key place in the world of luxury with unrivalled know-how in fine watchmaking and numerous high end establishments and companies

The campus has premises of **2,000 sqm** with state of the art equipment, designed to release the students' creativity and foster teamwork.

# MONACO

The International University of Monaco has a uniquely multicultural student community of more than 75 nationalities, accommodated on 1,700 sqm. Known worldwide for its Formula 1 Grand Prix and its football club, the principality is ideally situated on the shores of the Mediterranean sea, less than 30 minutes from the Italian border. Monaco offers the relaxed lifestyle of the South and a flourishing economy driven by the banking industry and service industries, particularly tourism. Studying in such a dynamic context allows students to immerse themselves in a multicultural atmosphere, to gain practical international experience and to build a valuable network to begin and develop their careers. Monaco has 4,500 companies in a wide range of international business sectors, service industries, tourism, real estate, banking and finance.



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# LONDON

In a lively, trendy street in the heart of the city, in the **Marylebone district**, INSEEC U. has a **1,000 sqm** site housing classrooms, cafeteria and library. The professional network is the main strength of the London site with over 100 lecturers and more than 70 partner companies, clear added value for our students (conferences, company visits, internship offers, job fair, networking events...), who have the opportunity to be in contact with world renowned companies (Google, EasyJet, Bloomberg, Cisco...).

Highly sought after destination melting

pot of multiple cultures, London is a town that lives 24 /7, with a rich choice of shows, concerts, operas, museums and parks. From the squares and gardens of Kensington and Mayfair to Covent Garden's street artists and the Boho chic of Portobello Road, inevitably everyone falls under London's spell.

The city's increasing influence on the international stage has placed it at the summit of the worlds of finance, advertising, fashion, architecture and technology.



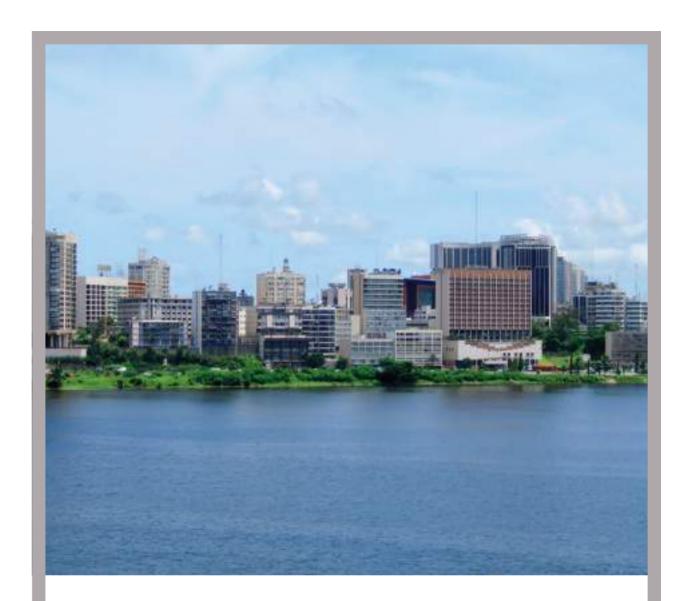
# SAN FRANCISCO



INSEEC U. decided to set up a site in California to offer programs focused on innovation and entrepreneurship. **The 600 sqm campus is ideally situated in the Financial District, between Sansome & Market Street**, right in the center of San Francisco, cosmopolitan town, constantly growing.

A few kilometers south lies Silicon Valley, one of the most dynamic regions in the world in the field of new technology, where many companies famous for their innovative approach have their headquarters : Google, Apple, Facebook or Tesla.

The students benefit from exceptional partnerships: Citris Foundry, the University of Berkeley's business incubator, and SF MOMA, the biggest museum of modern and contemporary art in the United States of America, to carry out projects in artistic creation, technology or digital tools.



# **ABIDJAN**

**IFG Executive Education** has opened a branch in at Abidjan, economic capital of La Côte d'Ivoire [Ivory Coast], offering joint/double/multiple executive degree programs in a blended format, building on agreements with major African companies.



Our 515 partnerships include agreements with "grandes écoles" and universities.

#### **AMONGST THEM:**

- Centrale Supelec, FRANCE
- Ecole polytechnique X, FRANCE
- Université Lyon II, FRANCE
- Université Paris I Sorbonne, FRANCE
- CBS Copenhagen Business School, DENMARK
- Berlin School of Economics and Law (HWR), GERMANY
- Griffith College, Dublin, IRELAND
- CUNEF, Madrid, SPAIN
- ESIC Business & Marketing School, Madrid, SPAIN
- Thaw, SWITZERLAND
- **\$\rightarrow\$** London School of Economics, UK
- Bangor University, UK
- UQAM. CANADA
- McGill University, Montreal, CANADA
- Georgetown University, Washington DC, USA
- UCLA, USA
- University of North Florida, Jacksonville, USA
- ITESM. MEXICO
- Pontificia Universidad Católica del Perú, Lima, PERU
- RITS Tsinghua, Shenzhen, CHINA
- UIBE University of International Business & Economics, Beijin, CHINA
- Thammasat Business School, Bangkok, THAILAND
- Macquarie University, Sydney, AUSTRALIA
- Institut Supérieur de Commerce et d'Administration des Entreprises (ISCAE), Casablanca, MOROCCO
- Université Catholique de l'Afrique de l'Ouest, Abidjan, IVORY COAST



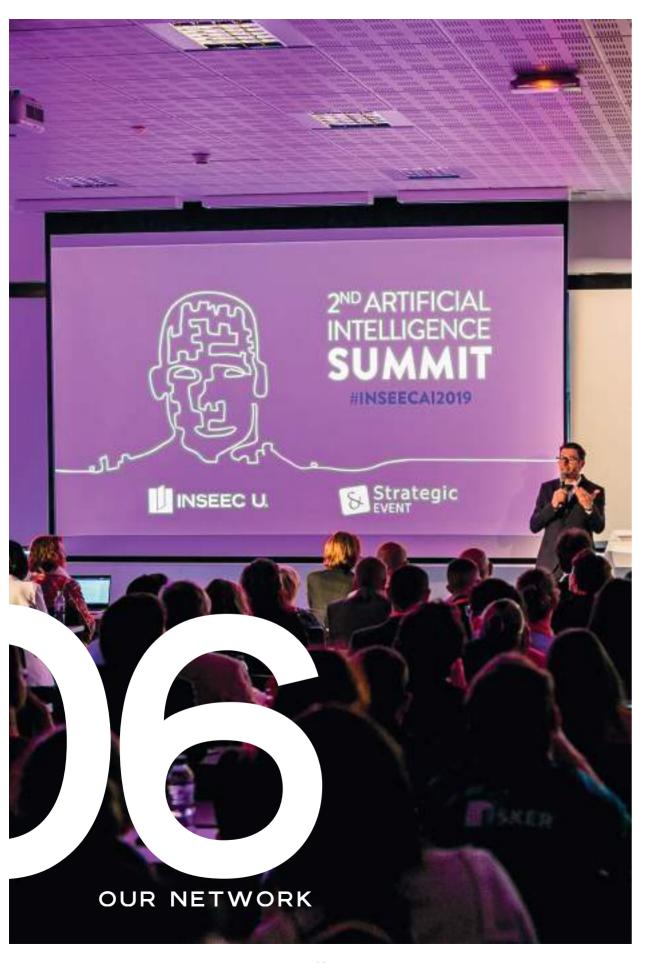
# ASSOCIATIONS

INSEEC U. is a member of French associations which represent the "Grandes Ecoles" in contacts with supervisory authorities and organizes working groups on themes linked to teaching.

- The Conference of Grandes Écoles (CGE)
- The Management Schools Chapter
- The Conference of Deans of French Schools of Engineering (CDEFI)
- The Union of Independent Grandes Écoles (UGEI)
- The Association of Female Directors of Higher Education and Research Institutes (AFDESRI)

INSEEC U. also belongs to European and International associations which fix quality standards, deliver accreditations and serve as discussion forums for higher education institutions.

- European Foundation for Management Development (EFMD)
- Association to Advance Collegiate Schools of Business (AACSB)
- European Institute for Commercial Communications Education (edcom eaca)
- Campus France
- Global Compact (ONU)
- UI Green Metric (Indonesia Universitas)
- UNESCO Chair for Sustainable Development



# **COMPANIES**

# & ORGANIZATIONS

Building on the legacy of each school in the group and their close links to the economic and professional world, INSEEC U. benefits from a strong networld of partner companies which:

- **support** the design of its programs and the creation of research chairs;
- **host** its students for internships or work-study programs:
- participate throughout the year in the schools by delivering lectures;
- make themselves known and advise future graduates on their career choices during job fairs.

INSEEC U. is also involved in think-tanks which organize working groups of major subjects of economic life:

- Institut de l'Entreprise
- Cercle Turgot

This proximity with the professional world allows INSEEC U. to offer programs perfectly adapted to the labor market to ensure rapid, lasting job placements for its graduates.

# FOCUS ON THE CHAIR IN DIGITAL INNOVATION

The Digital Innovation & Artificial Intelligence Research
Chair was set up in partnership with the CEGID et ESKER
companies. It studies companies' digital maturity and the
impact of Al on jobs, professions and organizational models.
The Chair organizes the INSEEC U. Al Summit every year in Lyon.



# **ALUMNI**

Currently, INSEEC U. has **over 100,000 graduates** present in all the sectors of the economy and all countries. Real professional network, the Alumni are both a source of pride and a strength for our schools and our students.

Gathered in associations, they participate in developing our programs and enhancing their reputation and visibility. Involved in the transmission of the values represented by their school, they are invited to come and share their experience and their view of their profession and to encourage future graduates.

They are also a support in the search for internships, workstudy contracts or jobs and examples of inspirational career paths.

Statistics for the professional integration of our graduates prove **their strong employability** linked to the relevance of our programs and our support system for joining the employment market.

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# THEY GRADUATED FROM

# AN INSEEC U. SCHOOL

#### AZIZ LARABOU ABDOUL

CEO

NIGER AIRLINES

#### PEDRO ALVES PIRES

General Manager International PETIT BATEAU

#### FRANÇOIS CASTRO-LARA

General Manager and Co-Founder CREAPILLS

#### **ERIC CAVILLON**

General Manager - Casinos GROUPE BARRIERE

#### **FLORENT CHAIX**

Investor Relations Manager BUREAU VERITAS

#### **GEORGES-MOHAMED CHÉRIF**

Founder and President BUZZMAN

#### **ERIC CLOGENSON**

VP Finance COCA COLA Entreprise

#### STANISLAS DE BENTZMANN

FOUNDER & CEO DEVOTEAM

#### PHILIPPE DE CRECY

Vice President Air Freight Europe BOLLORE LOGISTICS

#### **VICTORIA DELLINGER**

External Relations and Public Information UNESCO

#### **ERIC DOUILHET**

General Manager ESTEE LAUDER Canada

#### PHILIPPE GEORGES

Founder & CEO BEAUTY SUCCESS GROUP

#### ARNAUD KOVACIC

President LA HANSE

#### **ALAIN LABAT**

Managing Director HARVEST Management Partners

#### SÉBASTIEN MISSOFFE

VP and CEO GOOGLE France

#### **JULIEN NOBLE**

EExecutive VP International Marketing WARNER BROS

#### **GAUTIER PICQUET**

COO Publicis France CEO Publicis Média PUBLICIS GROUPE

#### **JEAN-CLAUDE PUERTO**

Co-founder ADA
Founder and CEO UCAR

#### **JEAN-FRANÇOIS RAUDIN**

General Manager AIR CANADA

#### **CAROLINE RUGA**

Marketing Director China / Hong Kong OMEGA watches

#### YWAN STEINER

CEO

HARLEY DAVIDSON

#### **BRUNO TALLENT**

President
MAC CANN France

#### **LUCAS TORRES**

Sales Manager, Asia Pacific office REPETTO



PARIS · LYON · BORDEAUX · BEAUNE · CHAMBÉRY-SAVOIE GENÈVE · MONACO · LONDON · SAN FRANCISCO · ABIDJAN

# 16 SCHOOLS 10 CAMPUSES WORLDWIDE 28,000 STUDENTS +100,000 ALUMNI 345 FACULTY MEMBERS 800 LECTURERS 115 SPECIALIZATIONS 515 ACADEMIC PARTNERSHIPS 25% INTERNATIONAL STUDENTS 5,000 EXEC. ED. PARTICIPANTS

ÉTABLISSEMENTS D'ENSEIGNEMENT SUPÉRIEUR TECHNIQUE PRIVÉ